

Q 4.2021

FLOS Capital advised Real I.S. AG, a leading German institutional investment company, on the acquisition of a new German logistic portfolio via an off-market deal

Building on efficient deal structuring track records, Flos Capital Real Estate AG (“FLOS Capital”) has been selected as preferred transaction partner by a private developer/seller at early stage again and secured an exclusive purchase process for its client Real I.S. AG (“Real IS”).

The logistic portfolio comprises four brand-new assets with German KfW 55 energy efficient standard and is totaling a lettable area of ca. 13’150m². The core investment is let to a top-grade B2B market leader in automotive spare part trading with identical leases on long term whereby one asset has been completed after signing. All properties enjoy high quality fit-out and are suitable for last-mile and click&collect logistic schemes.

“This off-market acquisition of such highly demanded assets once again adds to our successful track records of quality and efficient deal structuring advise to the benefit of both seller and our purchaser clients. We are encouraged by this deal which sets again the foundation to replicate this success on future opportunities going forward” says Clemens Stockhammer, MD of FLOS Capital.

FLOS Capital Real Estate AG

Flos Capital is an independent investment and asset management specialist that brings together foreign capital with local investment schemes in Germany, Austria and Switzerland.

Flos Capital thereby concentrates on selected off-market opportunities in the logistic, office and hotel sector and cherry picks quality products in a highly efficient, free of conflict, cost-saving and flexible manner. The business was founded in 2014 and has successfully cooperated with global top-tier investors on off-market transactions, asset management and exit strategy/realization worth > €500m.

At Flos Capital, each assignment enjoys senior level attention and is facilitated by multilingual background and knowledge of foreign business practices. More information is available at www.floscap.com